

**Scenario 1--Sunlite: \$2,330,000 capital investment, 40 net new jobs**

**Project Summary**

Capital Investment in Plant:	\$700,000
Annual Local Expenditures by Firm:	\$174,463
Retained Jobs:	45
Average Wage per Retained Job:	\$39,550
Indirect Jobs Created:	40
Economic Value per Indirect Job:	\$26,113
Total New Households:	37
Discount Rate:	5.57%
Cost and Revenue Escalation:	1.00%
Number of Years Evaluated:	15

**Incentives**

IRB Offered	No
Value of IRB Construction Sales Tax:	\$0
Tax Rebate:	50% annually over 10 years
Length of Tax Abatement/s:	10 Years
Value of Tax Abatements, Total:	\$258,237
Other Incentives	
Site Infrastructure:	\$0
Facility Construction:	\$0
Loans/Grants:	\$0

<b>Value of All Incentives Offered:</b>	<b>\$258,237</b>
Value of All Incentives per Job per Year:	\$383
Value of Incentives in Hourly Pay:	\$0.18
Value of Incentives per Dollar Invested:	\$0.37

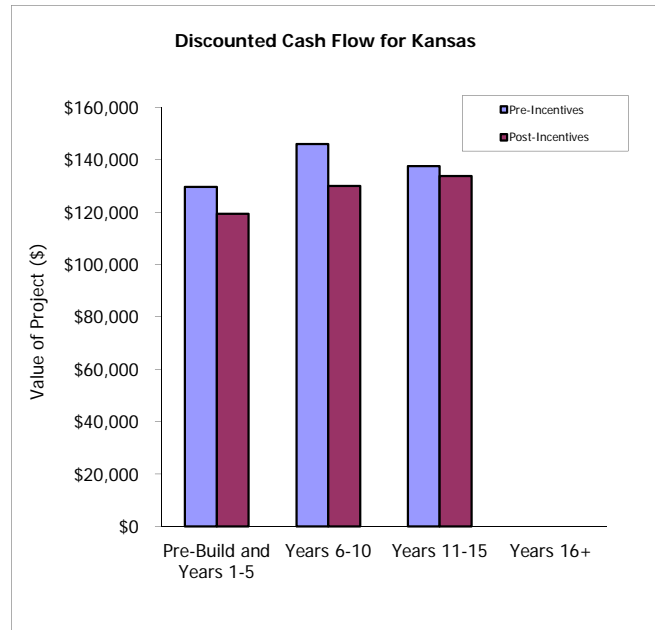
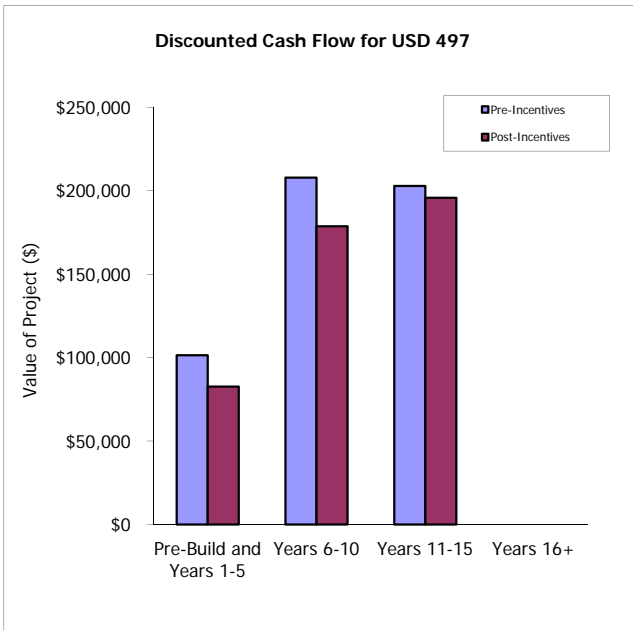
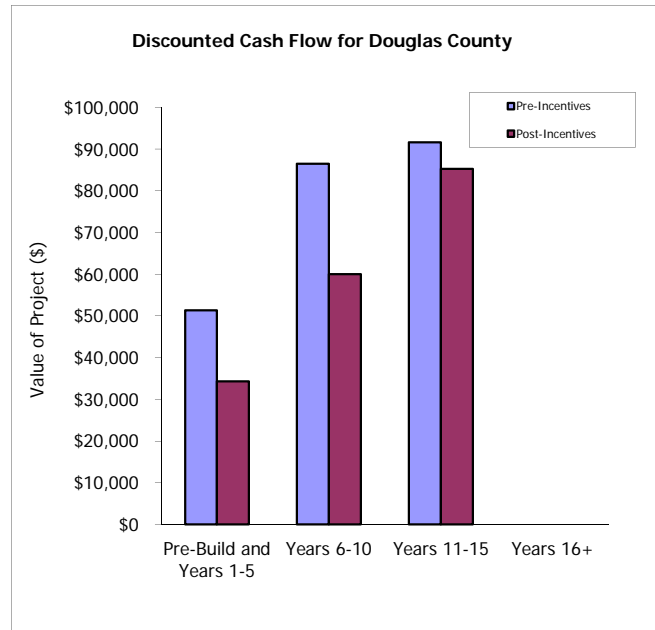
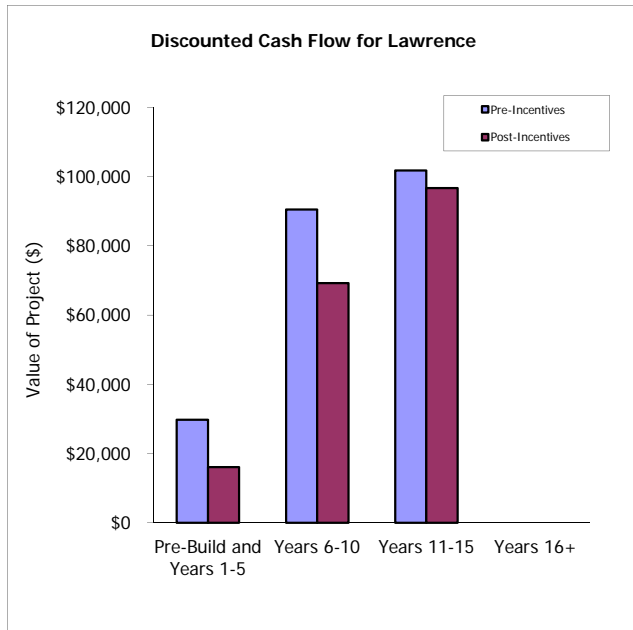
**Summary of Results**

<b>Returns for Jurisdictions</b>	<b>Lawrence</b>	<b>Douglas County</b>	<b>USD 497</b>	<b>State of Kansas</b>
Revenues	\$1,403,077	\$871,572	\$1,064,205	\$749,804
Costs	\$1,020,488	\$489,580	\$207,418	\$92,387
<i>Revenue Stream, Pre-Incentives</i>	<i>\$382,589</i>	<i>\$381,992</i>	<i>\$856,787</i>	<i>\$657,417</i>
Value of Incentives Offered	\$58,957	\$73,713	\$81,265	\$44,302
<b>Revenue Stream with Incentives</b>	<b>\$323,632</b>	<b>\$308,279</b>	<b>\$775,523</b>	<b>\$613,115</b>

<b>Returns for Jurisdictions, Discounted</b>	<b>Lawrence</b>	<b>Douglas County</b>	<b>USD 497</b>	<b>State of Kansas</b>
Discount Rate	5.57%			
Discounted Cash Flow, Without Incentives	\$221,933	\$229,447	\$512,259	\$413,274
<i>Benefit/Cost Ratio, Without Incentives</i>	<i>1.35</i>	<i>1.77</i>	<i>5.03</i>	<i>8.51</i>
Discounted Cash Flow, With Incentives	\$182,034	\$179,562	\$457,263	\$383,292
<b>Benefit/Cost Ratio, With Incentives</b>	<b>1.29</b>	<b>1.61</b>	<b>4.60</b>	<b>7.96</b>

**Scenario 1--Sunlite: \$2,330,000 capital investment, 40 net new jobs**

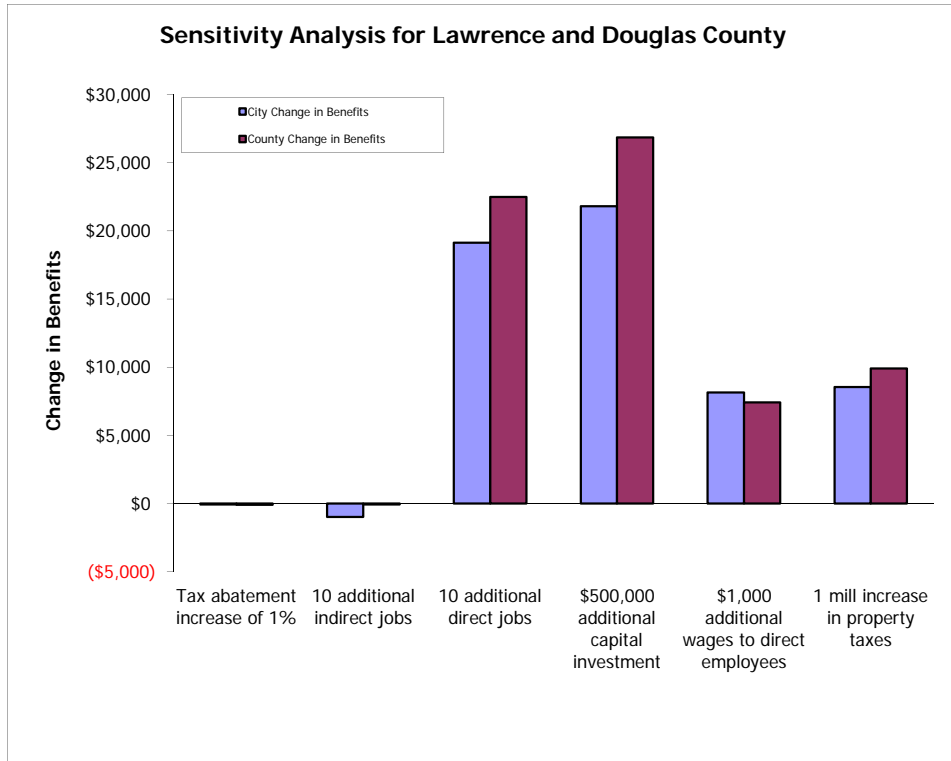
**Graphs of Benefits and Costs by Time Period, with and Without Abatement**



**Scenario 1--Sunlite:** \$2,330,000 capital investment, 40 net new jobs

**Sensitivity Analysis**

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**Scenario 1--Sunlite: \$2,330,000 capital investment, 40 net new jobs**

**APPENDIX 1: Annual Results (not Discounted)**

<i>Lawrence</i>					
Year	Revenues	Costs	Incentives	Net	Cumulative
Pre-Operation	\$0	\$0	\$0	\$0	\$0
1	\$19,363	(\$14,442)	\$0	\$4,921	\$4,921
2	\$24,535	(\$23,927)	(\$3,973)	(\$3,365)	\$1,556
3	\$43,741	(\$33,916)	(\$4,123)	\$5,703	\$7,258
4	\$62,110	(\$52,533)	(\$4,164)	\$5,413	\$12,671
5	\$82,249	(\$71,126)	(\$4,206)	\$6,917	\$19,589
6	\$97,750	(\$75,605)	(\$4,999)	\$17,146	\$36,734
7	\$99,871	(\$74,999)	(\$5,049)	\$19,823	\$56,557
8	\$103,430	(\$77,039)	(\$5,100)	\$21,291	\$77,848
9	\$124,899	(\$91,749)	(\$9,024)	\$24,127	\$101,975
10	\$121,119	(\$86,710)	(\$9,114)	\$25,296	\$127,271
11	\$122,331	(\$82,031)	(\$9,205)	\$31,094	\$158,365
12	\$123,554	(\$82,852)	\$0	\$40,702	\$199,067
13	\$124,789	(\$83,680)	\$0	\$41,109	\$240,176
14	\$126,037	(\$84,517)	\$0	\$41,520	\$281,697
15	\$127,298	(\$85,362)	\$0	\$41,936	\$323,632

<i>Douglas County</i>					
Year	Revenues	Costs	#REF!	Net	Cumulative
Pre-Operation	\$0	\$0	\$0	\$0	\$0
1	\$12,466	(\$7,083)	\$0	\$5,384	\$5,384
2	\$17,694	(\$7,534)	(\$4,968)	\$5,192	\$10,576
3	\$26,233	(\$12,673)	(\$5,155)	\$8,406	\$18,981
4	\$35,657	(\$20,267)	(\$5,206)	\$10,184	\$29,165
5	\$46,143	(\$28,823)	(\$5,258)	\$12,061	\$41,226
6	\$55,159	(\$34,201)	(\$6,251)	\$14,708	\$55,934
7	\$59,135	(\$35,769)	(\$6,313)	\$17,053	\$72,987
8	\$62,238	(\$37,825)	(\$6,376)	\$18,037	\$91,024
9	\$77,128	(\$45,977)	(\$11,282)	\$19,868	\$110,892
10	\$77,978	(\$42,790)	(\$11,395)	\$23,793	\$134,685
11	\$78,757	(\$42,470)	(\$11,509)	\$24,779	\$159,464
12	\$79,545	(\$42,894)	\$0	\$36,650	\$196,114
13	\$80,340	(\$43,323)	\$0	\$37,017	\$233,131
14	\$81,144	(\$43,757)	\$0	\$37,387	\$270,518
15	\$81,955	(\$44,194)	\$0	\$37,761	\$308,279

**Scenario 1--Sunlite: \$2,330,000 capital investment, 40 net new jobs**

**APPENDIX 1: Annual Results (not Discounted) (Continued)**

*USD 497*

Year	Revenues	Costs	Incentives	Net	Cumulative
Pre-Operation	\$0	\$0	\$0	\$0	\$0
1	\$12,480	(\$864)	\$0	\$11,615	\$11,615
2	\$20,857	(\$4,758)	(\$5,477)	\$10,622	\$22,238
3	\$29,703	(\$6,794)	(\$5,683)	\$17,227	\$39,465
4	\$41,786	(\$10,650)	(\$5,739)	\$25,396	\$64,860
5	\$55,808	(\$14,496)	(\$5,797)	\$35,516	\$100,376
6	\$67,027	(\$15,194)	(\$6,891)	\$44,942	\$145,318
7	\$72,901	(\$15,580)	(\$6,960)	\$50,361	\$195,679
8	\$77,134	(\$16,063)	(\$7,030)	\$54,042	\$249,721
9	\$92,121	(\$17,068)	(\$12,438)	\$62,615	\$312,336
10	\$96,617	(\$18,091)	(\$12,562)	\$65,963	\$378,299
11	\$97,583	(\$17,224)	(\$12,688)	\$67,671	\$445,970
12	\$98,559	(\$17,396)	\$0	\$81,163	\$527,133
13	\$99,545	(\$17,570)	\$0	\$81,974	\$609,107
14	\$100,540	(\$17,746)	\$0	\$82,794	\$691,901
15	\$101,545	(\$17,924)	\$0	\$83,622	\$775,523

*State of Kansas*

Year	Revenues	Costs	Incentives	Net	Cumulative
Pre-Operation	\$0	\$0	\$0	\$0	\$0
1	\$48,070	(\$192)	\$0	\$47,878	\$47,878
2	\$27,189	(\$1,163)	(\$2,986)	\$23,041	\$70,919
3	\$29,135	(\$2,153)	(\$3,098)	\$23,884	\$94,802
4	\$28,493	(\$3,559)	(\$3,129)	\$21,805	\$116,607
5	\$28,778	(\$5,192)	(\$3,160)	\$20,426	\$137,033
6	\$40,560	(\$6,252)	(\$3,757)	\$30,551	\$167,584
7	\$34,552	(\$6,926)	(\$3,794)	\$23,831	\$191,415
8	\$34,897	(\$7,406)	(\$3,832)	\$23,659	\$215,074
9	\$94,464	(\$7,896)	(\$6,781)	\$79,787	\$294,861
10	\$62,364	(\$8,395)	(\$6,849)	\$47,121	\$341,982
11	\$62,988	(\$8,479)	(\$6,917)	\$47,592	\$389,574
12	\$63,618	(\$8,564)	\$0	\$55,054	\$444,628
13	\$64,254	(\$8,650)	\$0	\$55,605	\$500,232
14	\$64,897	(\$8,736)	\$0	\$56,161	\$556,393
15	\$65,546	(\$8,823)	\$0	\$56,722	\$613,115

**Scenario 1--Sunlite: \$2,330,000 capital investment, 40 net new jobs**

**APPENDIX 2: Annual Results (Discounted)**

<i>Lawrence</i>					
Year	Discounted Revenues	Discounted Costs	Discounted Incentives	Net	Cumulative
Pre-Operation	\$0	\$0	\$0	\$0	\$0
1	\$18,341	(\$13,680)	\$0	\$4,661	\$4,661
2	\$22,012	(\$21,466)	(\$3,565)	(\$3,019)	\$1,642
3	\$37,171	(\$28,822)	(\$3,503)	\$4,846	\$6,488
4	\$49,994	(\$42,286)	(\$3,352)	\$4,357	\$10,845
5	\$62,709	(\$54,229)	(\$3,206)	\$5,274	\$16,119
6	\$70,592	(\$54,599)	(\$3,610)	\$12,382	\$28,501
7	\$68,315	(\$51,302)	(\$3,454)	\$13,559	\$42,060
8	\$67,014	(\$49,915)	(\$3,304)	\$13,795	\$55,855
9	\$76,651	(\$56,306)	(\$5,538)	\$14,806	\$70,662
10	\$70,406	(\$50,404)	(\$5,298)	\$14,704	\$85,366
11	\$67,355	(\$45,166)	(\$5,068)	\$17,120	\$102,487
12	\$64,436	(\$43,209)	\$0	\$21,227	\$123,714
13	\$61,644	(\$41,337)	\$0	\$20,307	\$144,021
14	\$58,973	(\$39,546)	\$0	\$19,427	\$163,448
15	\$56,417	(\$37,832)	\$0	\$18,586	\$182,034

<i>Douglas County</i>					
Year	Discounted Revenues	Discounted Costs	Discounted Incentives	Net	Cumulative
Pre-Operation	\$0	\$0	\$0	\$0	\$0
1	\$11,808	(\$6,709)	\$0	\$5,099	\$5,099
2	\$15,875	(\$6,760)	(\$4,457)	\$4,658	\$9,757
3	\$22,293	(\$10,770)	(\$4,380)	\$7,143	\$16,901
4	\$28,701	(\$16,313)	(\$4,191)	\$8,197	\$25,098
5	\$35,180	(\$21,976)	(\$4,009)	\$9,196	\$34,294
6	\$39,834	(\$24,699)	(\$4,514)	\$10,621	\$44,915
7	\$40,450	(\$24,467)	(\$4,318)	\$11,665	\$56,580
8	\$40,325	(\$24,507)	(\$4,131)	\$11,687	\$68,266
9	\$47,333	(\$28,216)	(\$6,924)	\$12,193	\$80,460
10	\$45,328	(\$24,873)	(\$6,624)	\$13,831	\$94,290
11	\$43,364	(\$23,384)	(\$6,337)	\$13,643	\$107,933
12	\$41,485	(\$22,370)	\$0	\$19,114	\$127,047
13	\$39,687	(\$21,401)	\$0	\$18,286	\$145,333
14	\$37,967	(\$20,474)	\$0	\$17,493	\$162,827
15	\$36,322	(\$19,587)	\$0	\$16,735	\$179,562

**Scenario 1--Sunlite: \$2,330,000 capital investment, 40 net new jobs**

**APPENDIX 2: Annual Results (Discounted) (Continued)**

<i>USD 497</i>					
Year	Discounted Revenues	Discounted Costs	Discounted Incentives	Net	Cumulative
Pre-Operation	\$0	\$0	\$0	\$0	\$0
1	\$11,821	(\$819)	\$0	\$11,002	\$11,002
2	\$18,713	(\$4,269)	(\$4,914)	\$9,530	\$20,532
3	\$25,241	(\$5,773)	(\$4,829)	\$14,639	\$35,172
4	\$33,635	(\$8,573)	(\$4,620)	\$20,442	\$55,614
5	\$42,550	(\$11,052)	(\$4,420)	\$27,078	\$82,692
6	\$48,404	(\$10,972)	(\$4,976)	\$32,456	\$115,147
7	\$49,867	(\$10,657)	(\$4,761)	\$34,449	\$149,596
8	\$49,976	(\$10,407)	(\$4,555)	\$35,014	\$184,610
9	\$56,535	(\$10,475)	(\$7,633)	\$38,427	\$223,037
10	\$56,163	(\$10,516)	(\$7,302)	\$38,344	\$261,381
11	\$53,729	(\$9,484)	(\$6,986)	\$37,259	\$298,641
12	\$51,401	(\$9,073)	\$0	\$42,328	\$340,969
13	\$49,174	(\$8,680)	\$0	\$40,494	\$381,463
14	\$47,043	(\$8,303)	\$0	\$38,739	\$420,202
15	\$45,004	(\$7,944)	\$0	\$37,061	\$457,263

<i>State of Kansas</i>					
Year	Discounted Revenues	Discounted Costs	Discounted Incentives	Net	Cumulative
Pre-Operation	\$0	\$0	\$0	\$0	\$0
1	\$45,531	(\$182)	\$0	\$45,349	\$45,349
2	\$24,394	(\$1,043)	(\$2,679)	\$20,672	\$66,021
3	\$24,759	(\$1,830)	(\$2,633)	\$20,296	\$86,318
4	\$22,935	(\$2,864)	(\$2,519)	\$17,552	\$103,869
5	\$21,941	(\$3,958)	(\$2,409)	\$15,573	\$119,443
6	\$29,291	(\$4,515)	(\$2,713)	\$22,063	\$141,506
7	\$23,634	(\$4,738)	(\$2,595)	\$16,301	\$157,807
8	\$22,610	(\$4,799)	(\$2,483)	\$15,329	\$173,136
9	\$57,972	(\$4,846)	(\$4,161)	\$48,965	\$222,101
10	\$36,252	(\$4,880)	(\$3,981)	\$27,391	\$249,492
11	\$34,681	(\$4,669)	(\$3,808)	\$26,204	\$275,696
12	\$33,178	(\$4,466)	\$0	\$28,712	\$304,408
13	\$31,741	(\$4,273)	\$0	\$27,468	\$331,876
14	\$30,365	(\$4,088)	\$0	\$26,278	\$358,153
15	\$29,049	(\$3,910)	\$0	\$25,139	\$383,292

**Scenario 2--Sunlite:** No net new upfront & \$1,230,000 in future capital investment, 40 net new jobs

**Project Summary**

New Construction Capital Investment:	\$0
Annual Local Expenditures by Firm:	\$174,463
Retained Jobs:	45
Average Wage per Retained Job:	\$39,550
Indirect Jobs Created:	40
Economic Value per Indirect Job:	\$26,113
Total New Households:	37
Discount Rate:	5.57%
Cost and Revenue Escalation:	1.00%
Number of Years Evaluated:	15

**Incentives**

IRB Offered	No
Value of IRB Construction Sales Tax:	\$0
Tax Rebate:	50% annually over 10 years, applied to future capital investment
Length of Tax Abatement/s:	10 Years
Value of Tax Abatements, Total:	\$76,150
Other Incentives	
Site Infrastructure:	\$0
Facility Construction:	\$0
Loans/Grants:	\$182,087 amount of 50% reduction on existing property taxes

**Value of All Incentives Offered: \$258,237**

Value of All Incentives per Job per Year:	\$383
Value of Incentives in Hourly Pay:	\$0.18
Value of Incentives per Dollar Invested:	\$0.11

**Summary of Results**

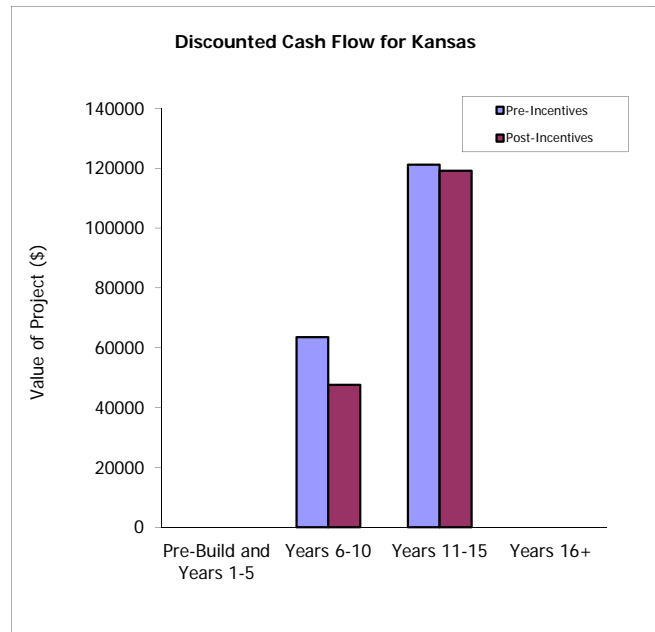
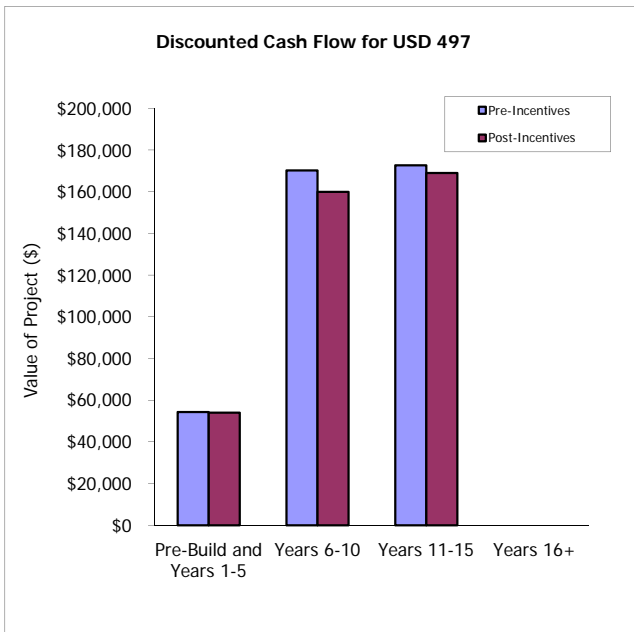
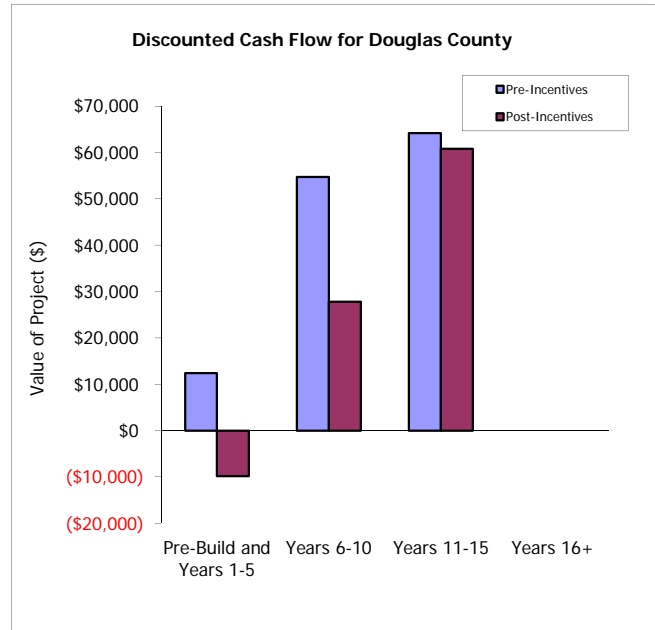
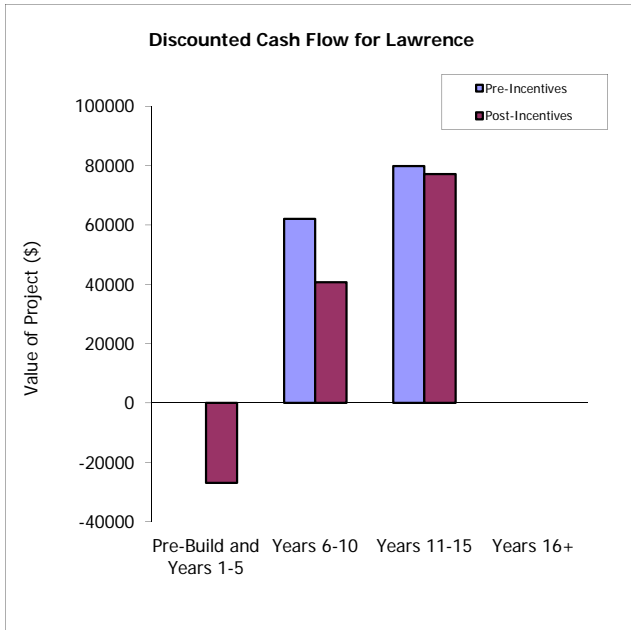
Returns for Jurisdictions	Lawrence	Douglas County	USD 497	State of Kansas
Revenues	\$1,247,105	\$708,362	\$889,627	\$433,520
Costs	\$998,574	\$476,842	\$207,418	\$92,595
<i>Revenue Stream, Pre-Incentives</i>	<i>\$248,531</i>	<i>\$231,521</i>	<i>\$682,209</i>	<i>\$340,925</i>
Value of Incentives Offered	\$58,957	\$74,463	\$80,492	\$44,046
<b>Revenue Stream with Incentives</b>	<b>\$189,574</b>	<b>\$157,058</b>	<b>\$601,717</b>	<b>\$296,879</b>

Returns for Jurisdictions, Discounted	Lawrence	Douglas County	USD 497	State of Kansas
Discount Rate	5.57%			
Discounted Cash Flow, Without Incentives	\$132,389	\$131,300	\$397,171	\$177,692
<i>Benefit/Cost Ratio, Without Incentives</i>	<i>1.22</i>	<i>1.46</i>	<i>4.13</i>	<i>4.22</i>
Discounted Cash Flow, With Incentives	\$90,848	\$78,818	\$382,759	\$146,664
<b>Benefit/Cost Ratio, With Incentives</b>	<b>1.15</b>	<b>1.28</b>	<b>4.01</b>	<b>3.66</b>



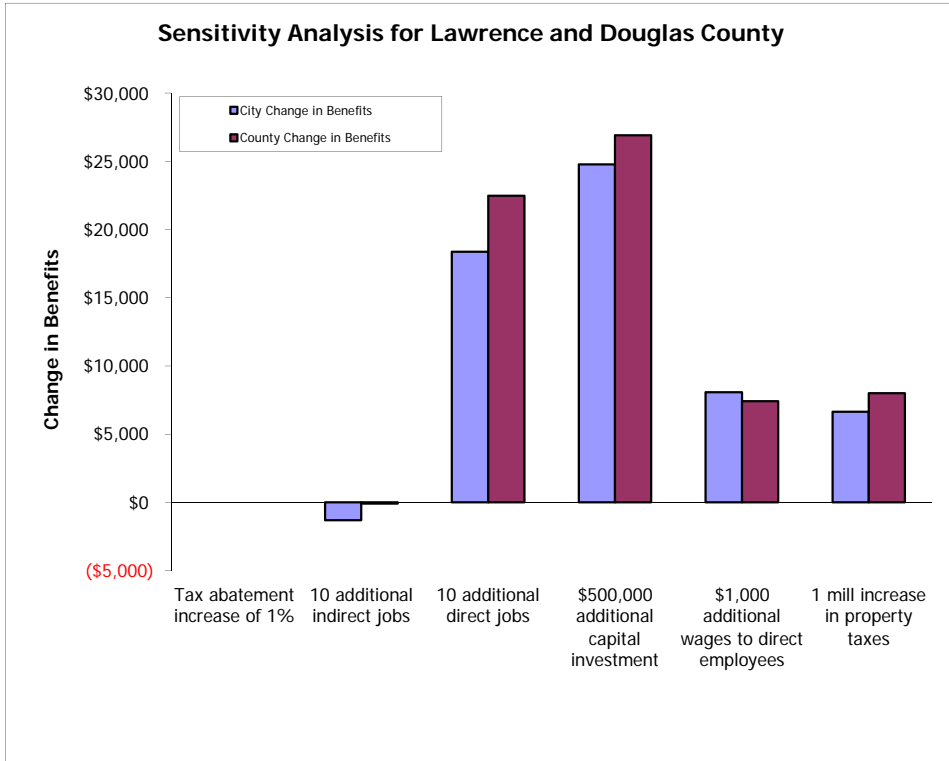
**Scenario 2--Sunlite:** No net new upfront & \$1,230,000 in future capital investment, 40 net new jobs

**Graphs of Benefits and Costs by Time Period, with and Without Abatement**



**Scenario 2--Sunlite:** No net new upfront & \$1,230,000 in future capital investment, 40 net new jobs

**Sensitivity Analysis**



**Scenario 2--Sunlite:** No net new upfront & \$1,230,000 in future capital investment, 40 net new jobs

**APPENDIX 1: Annual Results (not Discounted)**

<i>Lawrence</i>					
Year	Revenues	Costs	Incentives	Net	Cumulative
Pre-Operation	\$0	\$0	\$0	\$0	\$0
1	\$1,836	(\$4,429)	(\$3,973)	(\$6,567)	(\$6,567)
2	\$15,017	(\$24,148)	(\$4,013)	(\$13,144)	(\$19,710)
3	\$33,945	(\$33,635)	(\$4,163)	(\$3,853)	(\$23,564)
4	\$52,440	(\$52,536)	(\$4,204)	(\$4,300)	(\$27,863)
5	\$72,483	(\$71,126)	(\$4,246)	(\$2,890)	(\$30,753)
6	\$86,626	(\$73,679)	(\$5,041)	\$7,906	(\$22,848)
7	\$90,277	(\$74,999)	(\$5,091)	\$10,186	(\$12,661)
8	\$93,774	(\$77,039)	(\$5,142)	\$11,592	(\$1,069)
9	\$108,520	(\$81,830)	(\$9,066)	\$17,623	\$16,554
10	\$112,514	(\$86,710)	(\$9,157)	\$16,647	\$33,202
11	\$113,639	(\$82,031)	(\$4,859)	\$26,748	\$59,950
12	\$114,775	(\$82,852)	\$0	\$31,924	\$91,874
13	\$115,923	(\$83,680)	\$0	\$32,243	\$124,117
14	\$117,082	(\$84,517)	\$0	\$32,565	\$156,682
15	\$118,253	(\$85,362)	\$0	\$32,891	\$189,574

<i>Douglas County</i>					
Year	Revenues	Costs	Incentives	Net	Cumulative
Pre-Operation	\$0	\$0	\$0	\$0	\$0
1	\$1,137	(\$1,304)	(\$4,968)	(\$5,134)	(\$5,134)
2	\$7,642	(\$7,534)	(\$5,098)	(\$4,990)	(\$10,124)
3	\$16,023	(\$12,512)	(\$5,286)	(\$1,774)	(\$11,898)
4	\$25,405	(\$20,267)	(\$5,338)	(\$200)	(\$12,098)
5	\$35,789	(\$28,823)	(\$5,392)	\$1,574	(\$10,525)
6	\$44,308	(\$33,095)	(\$6,386)	\$4,827	(\$5,698)
7	\$48,593	(\$35,769)	(\$6,449)	\$6,375	\$676
8	\$51,591	(\$37,825)	(\$6,514)	\$7,252	\$7,929
9	\$64,346	(\$40,284)	(\$11,421)	\$12,640	\$20,569
10	\$67,218	(\$42,790)	(\$11,535)	\$12,893	\$33,462
11	\$67,890	(\$42,470)	(\$6,076)	\$19,345	\$52,807
12	\$68,569	(\$42,894)	\$0	\$25,675	\$78,482
13	\$69,255	(\$43,323)	\$0	\$25,932	\$104,414
14	\$69,948	(\$43,757)	\$0	\$26,191	\$130,605
15	\$70,647	(\$44,194)	\$0	\$26,453	\$157,058

**Scenario 2--Sunlite:** No net new upfront & \$1,230,000 in future capital investment, 40 net new jobs

**APPENDIX 1: Annual Results (not Discounted) (Continued)**

*USD 497*

Year	Revenues	Costs	Incentives	Net	Cumulative
Pre-Operation	\$0	\$0	\$0	\$0	\$0
1	\$1,634	(\$864)	\$0	\$770	\$770
2	\$9,903	(\$4,758)	\$0	\$5,146	\$5,916
3	\$18,639	(\$6,794)	(\$151)	\$11,695	\$17,610
4	\$30,612	(\$10,650)	(\$152)	\$19,809	\$37,419
5	\$44,522	(\$14,496)	(\$154)	\$29,873	\$67,292
6	\$55,628	(\$15,194)	(\$1,192)	\$39,243	\$106,535
7	\$61,388	(\$15,580)	(\$1,204)	\$44,605	\$151,139
8	\$65,506	(\$16,063)	(\$1,216)	\$48,228	\$199,367
9	\$80,377	(\$17,068)	(\$6,566)	\$56,743	\$256,110
10	\$84,755	(\$18,091)	(\$6,632)	\$60,033	\$316,143
11	\$85,603	(\$17,224)	(\$6,698)	\$61,681	\$377,824
12	\$86,459	(\$17,396)	\$0	\$69,063	\$446,886
13	\$87,324	(\$17,570)	\$0	\$69,753	\$516,640
14	\$88,197	(\$17,746)	\$0	\$70,451	\$587,090
15	\$89,079	(\$17,924)	\$0	\$71,155	\$658,246

*State of Kansas*

Year	Revenues	Costs	Incentives	Net	Cumulative
Pre-Operation	\$0	\$0	\$0	\$0	\$0
1	\$0	(\$197)	(\$2,986)	(\$3,183)	(\$3,183)
2	\$0	(\$1,191)	(\$2,988)	(\$4,180)	(\$7,362)
3	\$1,272	(\$2,175)	(\$3,100)	(\$4,004)	(\$11,366)
4	\$1,285	(\$3,615)	(\$3,131)	(\$5,462)	(\$16,828)
5	\$1,297	(\$5,288)	(\$3,163)	(\$7,154)	(\$23,982)
6	\$10,045	(\$6,252)	(\$3,759)	\$33	(\$23,949)
7	\$10,145	(\$6,926)	(\$3,797)	(\$578)	(\$24,527)
8	\$10,247	(\$7,406)	(\$3,835)	(\$994)	(\$25,521)
9	\$55,344	(\$7,896)	(\$6,783)	\$40,665	\$15,144
10	\$55,898	(\$8,395)	(\$6,851)	\$40,652	\$55,795
11	\$56,457	(\$8,479)	(\$3,651)	\$44,326	\$100,122
12	\$57,021	(\$8,564)	\$0	\$48,458	\$148,579
13	\$57,592	(\$8,650)	\$0	\$48,942	\$197,522
14	\$58,168	(\$8,736)	\$0	\$49,432	\$246,953
15	\$58,749	(\$8,823)	\$0	\$49,926	\$296,879

**Scenario 2--Sunlite:** No net new upfront & \$1,230,000 in future capital investment, 40 net new jobs

**APPENDIX 2: Annual Results (Discounted)**

<i>Lawrence</i>					
Year	Discounted Revenues	Discounted Costs	Discounted Incentives	Net	Cumulative
Pre-Operation	\$0	\$0	\$0	\$0	\$0
1	\$1,739	(\$4,196)	(\$3,764)	(\$6,220)	(\$6,220)
2	\$13,473	(\$21,665)	(\$3,601)	(\$11,792)	(\$18,012)
3	\$28,846	(\$28,583)	(\$3,538)	(\$3,275)	(\$21,287)
4	\$42,211	(\$42,288)	(\$3,384)	(\$3,461)	(\$24,748)
5	\$55,263	(\$54,229)	(\$3,238)	(\$2,204)	(\$26,951)
6	\$62,558	(\$53,209)	(\$3,640)	\$5,709	(\$21,242)
7	\$61,752	(\$51,302)	(\$3,483)	\$6,968	(\$14,274)
8	\$60,757	(\$49,915)	(\$3,332)	\$7,511	(\$6,763)
9	\$66,599	(\$50,219)	(\$5,564)	\$10,815	\$4,052
10	\$65,404	(\$50,404)	(\$5,323)	\$9,677	\$13,729
11	\$62,569	(\$45,166)	(\$2,676)	\$14,728	\$28,457
12	\$59,858	(\$43,209)	\$0	\$16,649	\$45,106
13	\$57,264	(\$41,337)	\$0	\$15,928	\$61,033
14	\$54,783	(\$39,546)	\$0	\$15,237	\$76,271
15	\$52,409	(\$37,832)	\$0	\$14,577	\$90,848

<i>Douglas County</i>					
Year	Discounted Revenues	Discounted Costs	Discounted Incentives	Net	Cumulative
Pre-Operation	\$0	\$0	\$0	\$0	\$0
1	\$1,077	(\$1,235)	(\$4,706)	(\$4,863)	(\$4,863)
2	\$6,856	(\$6,760)	(\$4,574)	(\$4,477)	(\$9,340)
3	\$13,617	(\$10,633)	(\$4,492)	(\$1,508)	(\$10,848)
4	\$20,450	(\$16,313)	(\$4,297)	(\$161)	(\$11,009)
5	\$27,286	(\$21,976)	(\$4,111)	\$1,200	(\$9,809)
6	\$31,998	(\$23,900)	(\$4,611)	\$3,486	(\$6,323)
7	\$33,239	(\$24,467)	(\$4,412)	\$4,360	(\$1,963)
8	\$33,426	(\$24,507)	(\$4,220)	\$4,699	\$2,736
9	\$39,489	(\$24,723)	(\$7,009)	\$7,757	\$10,493
10	\$39,074	(\$24,873)	(\$6,705)	\$7,495	\$17,988
11	\$37,380	(\$23,384)	(\$3,345)	\$10,651	\$28,639
12	\$35,761	(\$22,370)	\$0	\$13,390	\$42,030
13	\$34,211	(\$21,401)	\$0	\$12,810	\$54,839
14	\$32,729	(\$20,474)	\$0	\$12,255	\$67,094
15	\$31,310	(\$19,587)	\$0	\$11,724	\$78,818

**Scenario 2--Sunlite:** No net new upfront & \$1,230,000 in future capital investment, 40 net new jobs

**APPENDIX 2: Annual Results (Discounted) (Continued)**

<i>USD 497</i>					
Year	Discounted Revenues	Discounted Costs	Discounted Incentives	Net	Cumulative
Pre-Operation	\$0	\$0	\$0	\$0	\$0
1	\$1,548	(\$819)	\$0	\$729	\$729
2	\$8,885	(\$4,269)	\$0	\$4,616	\$5,346
3	\$15,840	(\$5,773)	(\$128)	\$9,938	\$15,284
4	\$24,640	(\$8,573)	(\$123)	\$15,945	\$31,229
5	\$33,945	(\$11,052)	(\$117)	\$22,776	\$54,005
6	\$40,173	(\$10,972)	(\$861)	\$28,340	\$82,344
7	\$41,992	(\$10,657)	(\$823)	\$30,511	\$112,856
8	\$42,442	(\$10,407)	(\$788)	\$31,247	\$144,103
9	\$49,327	(\$10,475)	(\$4,030)	\$34,823	\$178,926
10	\$49,268	(\$10,516)	(\$3,855)	\$34,897	\$213,823
11	\$47,133	(\$9,484)	(\$3,688)	\$33,961	\$247,784
12	\$45,091	(\$9,073)	\$0	\$36,018	\$283,802
13	\$43,137	(\$8,680)	\$0	\$34,457	\$318,259
14	\$41,267	(\$8,303)	\$0	\$32,964	\$351,223
15	\$39,479	(\$7,944)	\$0	\$31,536	\$382,759

<i>State of Kansas</i>					
Year	Discounted Revenues	Discounted Costs	Discounted Incentives	Net	Cumulative
Pre-Operation	\$0	\$0	\$0	\$0	\$0
1	\$0	(\$186)	(\$2,828)	(\$3,015)	(\$3,015)
2	\$0	(\$1,069)	(\$2,681)	(\$3,750)	(\$6,764)
3	\$1,081	(\$1,849)	(\$2,635)	(\$3,403)	(\$10,167)
4	\$1,034	(\$2,910)	(\$2,521)	(\$4,397)	(\$14,563)
5	\$989	(\$4,032)	(\$2,411)	(\$5,454)	(\$20,018)
6	\$7,254	(\$4,515)	(\$2,715)	\$24	(\$19,994)
7	\$6,940	(\$4,738)	(\$2,597)	(\$395)	(\$20,389)
8	\$6,639	(\$4,799)	(\$2,485)	(\$644)	(\$21,033)
9	\$33,965	(\$4,846)	(\$4,163)	\$24,956	\$3,923
10	\$32,493	(\$4,880)	(\$3,983)	\$23,631	\$27,553
11	\$31,085	(\$4,669)	(\$2,010)	\$24,406	\$51,959
12	\$29,738	(\$4,466)	\$0	\$25,272	\$77,231
13	\$28,449	(\$4,273)	\$0	\$24,177	\$101,408
14	\$27,217	(\$4,088)	\$0	\$23,129	\$124,537
15	\$26,037	(\$3,910)	\$0	\$22,127	\$146,664