



City of Lawrence

DAVID L. CORLISS
CITY MANAGER

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www.lawrenceks.org

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785-832-3000
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CITY COMMISSION

MAYOR
MIKE AMYX

COMMISSIONERS
ROBERT J. SCHUMM
MICHAEL DEVER
JEREMY FARMER
DR. TERRY RIORDAN

BID #B1556 – (1) One current production model year small 4x4 SUV

November 2, 2015

THE ORIGINAL AND ONE COPY OF THE COMPLETED BID SPECIFICATIONS ARE REQUIRED

BIDDER (NAME OF FIRM):

LAIRD NOLLER AUTOMOTIVE, INC.

936 W. 23rd ST.

LAWRENCE, KS 66046

AUTHORIZED NAME(PRINTED):

DAN SCHMIDT

TITLE OF PERSON SIGNING:

FLEET MGR.

ADDRESS OF FIRM:

PHONE NUMBER:

785-843-3500

DATE:

11-9-15

THE ORIGINAL AND ONE COPIES OF THE COMPLETED BID SPECIFICATIONS ARE REQUIRED

Payment methods accepted for bid items: ACH Visa Check



Serviceing	- Prior to delivery date the vendor shall completely service the vehicle including engine tune-up, wheel alignment, tire balancing, etc. The engine shall be protected with permanent type anti-freeze to at least -30° F.	✓
Warranty	State in Section 2. Attach description of any other warranty plans available with cost given.	SEE ATTACHED
Delivery Date	Delivery within 120 business days. If delivery cannot be completed state delivery time. (Note: The delivery date will be an important consideration in the evaluation of the bid. The shortest possible delivery date is requested.)	10-12 WKS. SEE ATTACHED
Bid Award	Award of qualified bid will take place in the 2015 calendar year. Purchase Orders will be issued in the first weeks of Jan. 2016.	✓
	Total Cost	\$ 23,444.00

LAIRD NOLLER AUTOMOTIVE, INC.
935 W. 23rd ST.
LAWRENCE, KS 66046

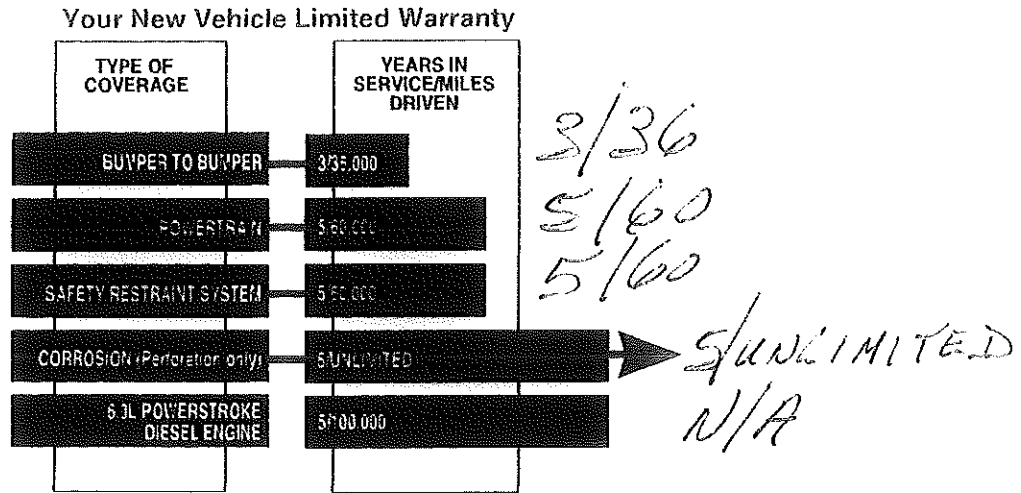
BIDDER (Name of Firm) _____
AUTHORIZED SIGNATURE *Dan Schmitt* DATE 11-9-15
TITLE OF PERSON SIGNING Fleet Mgt.
ADDRESS OF FIRM _____
PHONE NUMBER 785-843-3500

QUICK REFERENCE: WARRANTY COVERAGE

This chart gives a general summary of your warranty coverage provided by Ford Motor Company under the **New Vehicle Limited Warranty**. Please refer to the description of warranty coverage for more specific information.

For each type of coverage, the chart shows two measures:

- years in service
- miles driven



The measure that occurs first determines how long your coverage lasts. For example: Your Bumper to Bumper Coverage lasts for three years - unless you drive more than 36,000 miles before three years elapse. In that case, your coverage ends at 36,000 miles.

- For more details on coverage, see:
- ⇒ **What is Covered?** (pages 8-12)
 - ⇒ **What is Not Covered?** (pages 12-15)

WHAT IS COVERED?

Your **NEW VEHICLE LIMITED WARRANTY** gives you specific legal rights. You may have other rights that vary from state to state. Under your New Vehicle Limited Warranty if:

- your Ford vehicle is properly operated and maintained, and

SCHEDULING HELPFUL HINTS

Fleet orders are prioritized based on a two-digit alpha-numeric priority code which indicates month and week an order needs to be built. Numeric priority codes (including 99) are not valid for Fleet. See the Fleet Priority Code Calendar link below for valid priority codes. Please be aware of the following:

- First available priority codes are calculated weekly based on current order bank, available allocation, controlled commodities, and plant downtime. It is very important to review the Fleet DNB weekly as first available priority codes can sometimes change drastically if, for example, a large influx of orders is received.
- Fleet receives a pre-determined amount of allocation (production slots) each month for weekly scheduling. Once the amount of orders prioritized for that week/month exceeds the available allocation, the first available priority code is moved out to the next week/month.
- Orders are selected for scheduling based on priority code first, then by order receipt date. Despite how long an order has been in the unscheduled order bank, if the plant is not yet filling the production week associated with the requested priority code, the order will remain unscheduled.
- As a general rule of thumb, production dates are at least one month out from order receipt date.
- Every effort is made to accurately estimate the lead times, and to reflect longer lead times of specific commodities. In the absence of adjusted lead times for commodities, please use the high, medium, or low risk rating as a guide.

Please review specific vehicle line information below to assist in ordering vehicles for timely delivery. Every attempt will be made to honor requested Fleet priority code. Due to unforeseen circumstances such as plant downtime or commodity issues, this may not be possible. The information and estimated timing indicated below are correct at time of publication. Availability and timing are subject to change without notice. Acceptance of an order by Ford Motor Company does not constitute a commitment to build or a guaranteed delivery date.

<u>DESIRED PRODUCTION DATE</u>	<u>PRIORITY CODES</u>	<u>PLACE ORDERS BY</u>
December	M1, M2, M3, M4	November 1
January	A1, A2, A3, A4	December 1
February	B1, B2, B3, B4	January 1


- CURRENTLY SCHEDULING FOR **DECEMBER** PRODUCTION
- SCHEDULING FOR **JANUARY** PRODUCTION BEGINS 12/09/15

Week 5 Priority Codes

Effective mid-April 2010, the system will automatically change Week 5 priority codes to Week 4 whenever a month does not contain a full fifth week. For example, in the month of May, any unscheduled orders placed with "E5" will be changed to "E4".

The 2015 Fleet Priority Code Calendar can be accessed at:
https://www.fleet.ford.com/OrderingCenter/ordering_and_production/priority_code.asp

2015 MODEL YEAR

<u>Vehicle Line</u>	<u>Priority Codes For New Orders</u>		<u>Currently Filling Week¹</u>	<u>Down Weeks</u>	 <u>Estimated Lead Time (Order to Delivery)²</u>	<u>Possible Scheduling Delays³</u>
	<u>First Available</u>	<u>Last Available</u>				
Flex	BO	BO	BO	BO	BO	BO

MKT	BO	BO	BO	BO	BO	BO
Edge	BO	BO	BO	BO	BO	BO

2016 MODEL YEAR

Super Duty (F250/350)	M3	C4	M2- 12/7	12/28	8-10 weeks	No Delays
F450/550	A3	C4	M2- 12/7		14-16 weeks	F450/F550 Chassis Cabs
Econoline	A4	D4	M2 – 12/7		14-16 weeks	5.4L Engine balance out 12/23/2015.
Edge	A3	H4	M2 – 12/7		14-16 weeks	
Explorer Non-Police	M3	E4	M2 – 12/7	12/28	8–10 weeks	Class III Trailer Tow (52T) – High 3.5L TIVCT (99T) – Medium Limited AWD (K8F) w/the 2.3L engine (99H) - High
Explorer Police	M4		M2 – 12/7		10–12 weeks	
Flex	A1	H4	M2 – 12/7		12-14 weeks	
Fusion HERMO = H FRAP = F	M3	D2	M2 – 12/7	11/02H 12/28 H/F	10–12 weeks	BALANCED OUT PAINTS GUARD TECTONIC SILVER 8/24 PRODUCTION – FORWARD
Fusion Hybrid	M3	D2	M2 – 12/7	11/02, 12/28	10–12 weeks	BALANCED OUT PAINTS GUARD TECTONIC SILVER 8/24 PRODUCTION – FORWARD
MKT	B1	H4	M2 – 12/7		16–18 weeks	
MKZ	A4	D1	M2 – 12/7	11/02, 12/28	12–14 weeks	BALANCED OUT PAINTS GUARD TECTONIC SILVER NOTORIOUS CHROMA COUTURE 8/24 PRODUCTION – FORWARD
MKX	B1	H4	M2 – 12/7		16-18 weeks	
Transit Connect	A1	TBD	A1 – 1/4		22-24 weeks	
Motorhome	B2	TBD	M3 – 12/14	11/16 12/28 1/11	16-18 weeks	19.5K & 178" Driveshaft Constraint
Fiesta	B1	L4	A1–1/4	12/21, 12/28, 2/8, 3/7	14-16 weeks	
Escape	M4	C3	M2 – 12/7	12/28	10-12 weeks	
MKC	M4	C3	M2 – 12/7	12/28	10-12 weeks	
Medium Duty Truck	B2	TBD	A1–1/4		16-18 weeks	Constraint on 6.8L 3V Gas Engine – Limited availability until February
Mustang	A4	D4	M2–12/7	12/28	12-14 weeks	3.7L engine High 99.M D2UEF WHL Medium 64.6 D2UAP WHL Medium 64.1
Expedition	M4	E4	M2–12/7	12/28	10-12 weeks	D3HEA TIRE 48/49 EA High

CNGP530

VEHICLE ORDER CONFIRMATION

11/09/15 10:04:29

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Dealer: F53400

2016 ESCAPE

Page: 1 of 1

Order No: 0001 Priority: M4 Ord FIN: QB082 Order Type: 5B Price Level: 635

Ord Code: 200A Cust/Flt Name: LAWRENCE CITY PO Number:

	RETAIL		RETAIL
U9G SE 4WD	\$27540	FUEL CHARGE	
.105.9" WB		B4A NET INV FLT OPT	NC
YZ OXFORD WHITE		DEST AND DELIV	895
7 CLOTH BUCKETS		TOTAL BASE AND OPTIONS	28600
B CHARCOAL BLACK		SYNC AND SOUND DISCOUN	(490)
200A EQUIP GRP		TOTAL	28110
99X .1.6L ECOBOOST	NC	*THIS IS NOT AN INVOICE*	
446 .6-SPD AUTOTRANS	NC	*TOTAL PRICE EXCLUDES COMP PR	
JOB #2 ORDER			
50C MATS-ALL WTHR	75		
50Q CARGO PRTCR-ACC	90		
794 PRICE CONCESSN			
REMARKS TRAILER			
SP DLR ACCT ADJ			
SP FLT ACCT CR			

F1=Help

F2=Return to Order

F3/F12=Veh Ord Menu

F4=Submit

F5=Add to Library

F9=View Trailers

S099 - PRESS F4 TO SUBMIT

QC05140

fmcdealr@FleetSales-HP

Nov 9, 2015 9:04:31 AM



FORD • LINCOLN • MAZDA • MITSUBISHI • HYUNDAI

ATTACHMENT FOR DETAILED EQUIPMENT LIST

Exceptions, Replacements, Clarifications

City of Lawrence

Bid #B1556

The 2.5L I-4 gas engine is not available on 4-wheel drive. The standard engine is a 1.6L I-4 EcoBoost. The 1.6L has more horsepower and torque than the 2.5L. The 1.6L is also rated for higher fuel economy.

Interior color is black.

The spare tire is a 'mini'.

The floor covering will be carpet. Vinyl is not an option. In addition, the vehicle will come equipped with two sets of floor mats, carpet and rubber/vinyl all-weather.

A handwritten signature in black ink, appearing to read 'Dan Schmidt', is located to the left of the contact information.

Dan Schmidt
Fleet Manager
800-281-1105