

# City of Lawrence Finance Department

## MEMORANDUM

DATE: August 18, 2010

TO: David L. Corliss  
City Manager

FROM: Alan D. Landis  
Purchasing Specialist

### **NINE (9) POLICE CARS – POLICE DEPARTMENT – #B1048**

The Police Department requested bids for nine (9) Crown Victoria Police Interceptors, approved in the 2011 budgeting process. The city is not committing itself to a purchase at this time. A purchase order will be cut in January, 2011 from the 2011 budget; if it is desirable to purchase the vehicles at that time.

Ford Motor Company is phasing out production of the Crown Victoria Police Interceptors in August of 2011. Due to the anticipated high volume of orders, the company is offering an incentive to their dealers for early ordering of Crown Victoria Police Interceptors. The incentive is \$500.00 per car if ordered by September 7<sup>th</sup>. The savings to the City would be \$4,500.00 on the purchase of nine cars.

Both bidding dealers agreed to the City placing a non-binding order this year with a delay until January 2011 for the commitment to purchase.

Laird Noller Automotive's bid is within 1% of Shawnee Mission Ford's bid, therefore the local preference policy applies. This purchase was approved in the 2011 budgeting process.

<b>VENDOR</b>	<b>TOTAL</b>
Shawnee Mission Ford	\$ 191,769.00
Laird Noller Automotive	193,227.00

### **Recommendation Action:**

Apply local purchasing preference policy and award bid for nine (9) police cars for the Police Department to Laird Noller Automotive for \$193,227.00. **(Police/Patrol, 2011 budget)**

cc: Cynthia Wagner  
Diane Stoddard  
Jonathan Douglass

Diane Trybom  
Bobbie Walthall

Chief Olin  
Morley Bregman