



September 25, 2015

Lawrence, Kansas
Clinton Raw Water Pump Station Improvements
City Project No. UT1417

B&V Project 178031
B&V File 16.4000
City Bid No. B1543

Mr. Philip E. Ciesielski, P.E.
Assistant Director of Utilities
City of Lawrence
P O Box 708
Lawrence, KS 66044

Subject: Recommendation of Award

Dear Mr. Ciesielski,

We have reviewed the bids received on September 22, 2015 for the Clinton Raw Water Pump Station Improvements Project, City Bid No. B1543. Three bids were submitted; two were above and one was below the Engineer’s Opinion of Probable Construction Cost of \$1,533,400. Crossland Heavy Contractors (Crossland) was the apparent low bidder at \$1,527,000. The following is an alphabetical list of the other two contractors’ lump sum bids that were received and read aloud.

<u>Contractor</u>	<u>Total Lump Sum Bid</u>
BRB Contractors Inc.	\$1,676,000
Walters Morgan Construction Inc.	\$1,617,000

Qualifications

Minimum qualifications requirements were included in the bidding documents (Article 3.01 of the Instructions to Bidders) that consisted of the successful completion of at least two projects of at least \$1,000,000 within the last five years similar in size and scope to this project. Crossland has the necessary qualifications and experience on projects of similar scope to this project and has worked on several projects with Black & Veatch.

Financial Status

We have reviewed Crossland’s financial status by obtaining a Dun & Bradstreet report. The report indicates that Crossland’s financial risk is moderate. Dun & Bradstreet gave them a rating of 1R3 and a credit score of 3 (1 is lowest risk; 5 highest risk). There is not anything in the report that concerns us regarding their financial ability.

Summary

Based on our evaluation and previous experience with Crossland, it is our opinion that Crossland is qualified to satisfactorily complete the Clinton Raw Water Pump Station Improvements Project. As



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such, we recommend that the City award the contract to Crossland at a price of \$1,527,000.

If you have any questions concerning our recommendation, please contact us.

Sincerely,

BLACK & VEATCH CORPORATION

A handwritten signature in blue ink, appearing to read "Gary J. Schnettgoecke".

Gary J. Schnettgoecke
Engineering Manager