

# 2015 Social Media Report: May 1 – May 31

| Key Metrics Per Platform                           |                                     |                                      |  |  |
|--|-------------------------------------|--------------------------------------|--|--|
| Facebook   | Twitter                             | <b>Sprout Social</b>                 |  |  |
| City of Lawrence, Kansas –<br>Municipal Government | @LawrenceKS                         | All government pages                 |  |  |
| Likes: 4,326 <b>— 5%↑</b>                          | Followers: 9,023 <b>— 2.24%</b> ↑   | Unique users: 3.0k — <b>21%</b> ↓    |  |  |
| Impressions: 110,270 — <b>44% ↓</b>                | Impressions: 163.6k — <b>9.5</b> %↑ | Impressions: 2.2M — 16%↑             |  |  |
| Shares: 130 <b>— 58%↓</b>                          | Retweets: 153— <b>12%</b> ↓         | New FB fans: 384 <b>— 17%</b> ↑      |  |  |
| Clicks: 2807 — <b>70%↓</b>                         | Link Clicks: 733 — 4%↓              | "Unliked": 10 — <b>29%↓</b>          |  |  |
| Likes: 792 <b>— 49%↓</b>                           | Favorite: 141 — <b>7%</b> ↓         | New TT followers: 248 <b>— 36%</b> ↑ |  |  |
| Comments: 98 <b>— 62%</b> ↓                        | Replies: 55 <b>— 41%</b> ↑          | Mentions: 218 <b>— 21%</b> ↑         |  |  |
| Engagement: 86%* — <b>198%</b> ↓                   | Engagement: 1.3%** .3%↓             | Interactions: 3.8K — 20%↓            |  |  |
| Web Referrals: 1011 — 31%↓                         | Web referrals: 284 — 26%↑           | Web referrals: 1,808 — 21%↓          |  |  |

#### **Notes:**

- N%↑ N%↓ indicates metric increase/decrease compared to April.
- May's metrics on Facebook will serve for comparison of June's metrics.
- \*Facebook engagement rate = total engagements/total number of followers that month.
- \*\*Twitter engagement rate = total engagements/total number of impressions.
- Top Facebook and Twitter posts: highest reach.

# Top 5 Posts this Month - Facebook

| City of Lawrence, Kansas – Municipal Government                                | Metrics           |
|--|-------------------|
|  | [Article]         |
| <ul> <li>Our hearts go out to those affected by today's Pet World</li> </ul>   | 1                 |
|  | 6.4k reach        |
|  | 771 engaged       |
|  | 12.05% engagement |
| <ul> <li>We &lt;3 being in the top 10 best cities for 2015 grads!</li> </ul>   | [Article]         |
|  | 3.4k reach        |
|  | 217 engaged       |
|  | 6.36% engagement  |
| <ul> <li>We agree! Lawrence is such a great place to be! Thanks</li> </ul>     | [Video] - shared  |
|  | 1.8k reach        |
|  | 138 engaged       |
|  | 7.86% engagement  |
| <ul> <li>The summer concert series will start this Wednesday and we</li> </ul> | [Link to Site]    |
| cannot wait!   | 1.6k reach        |
|  | 96 engaged        |
|  | 5.94% engagement  |
| • FREE meals will be available to all youth ages 1 - 18 this summer            | [Article]         |

1.6k reach 86 engaged 5.48% engagement

## Top 5 Posts this Month - Twitter

| @Lawı | renceKS  | Metrics             |
|-------|--|---------------------|
| •     | The average person loses 13lbs in the first year of commuting by   | [РНОТО]             |
|       | bikewhy not give it a try? #BikeMonth #LFK                         | 2,885 reach         |
|       |  | 85 interactions     |
|       |  | 2.5% engagement     |
| •     | Your answers are important. Let's talk about the 2016 Budget via   | [Link]              |
|       | #LawrenceListens: http://lawks.us/1Eh2r1Y                          | 2,696 reach         |
|       |  | 14 interactions     |
|       |  | .5% engagement      |
| •     | Ninth Street closure in place until June 3 http://lawks.us/1Kyr9Tq | [Announcement/Link] |
|       |  | 2,209 reach         |
|       |  | 86 interactions     |
|       |  | 3.9% engagement     |
| •     | Pick up a Bike Map http://lawks.us/1Ea4wN7 thanks to our           | [Link]              |
|       | sponsors @ridelawrence @LiveWellLawrnce @cycleworks                | 2,145 reach         |
|       | @SunflowerBike and @LBCCycling                                     | 36 interactions     |
|       |  | 1.7% engagement     |
| •     | With #LawrenceListens, you can tell decision makers how you feel   | [POST]              |
|       | about city programs and policies. Get started!                     | 1,758 reach         |
|       | http://lawrenceks.org/lawrence-listens                             | 6 interactions      |
|       |  | .3% engagement      |

## **May Summary**

During the month of May, we continued to share department information and updates. In addition, we also shared information linking back to the Flame, Market Match, and the Lawrence Listens forum. We also published a series of posts to encourage residents to participate in #BikeMonth. This minicampaign was mostly successful on Twitter, while our most successful posts on Facebook related to city notices, the fire incident at Pet World, and posts that highlighted the best qualities of Lawrence. No matter what, our most successful posts always included an image or a video on Facebook.

At first glance, it appears that our overall efforts were not as successful as they were in April. What was different? In April we had several posts that reached a higher number of impressions as well as higher engagement rates. For example, we posted about the new arts and culture director, the sewer spill Topeka incident, two shotput videos and pictures, 9<sup>th</sup> street corridor meetings, the State of the City, the first City Current, and Fiber Network proposal. These pieces of information are different from the ongoing material we usually post and were bound to current and special events.

Our Lawrence Listens tweet about the 2016 budget had a high number of impressions thanks to the LJWorld retweeting it to their followers. It's important to "give back" and retweet or favorite when a major follower Retweets to their large base of followers. This helps establish a relationship with key community influencers and increase our visibility.