

MEMORANDUM

On Tuesday, October 30, 2012, the City of Lawrence opened bids for the following:

2013 Water & Wastewater Treatment Chemicals – Utilities Department

Product	Vendor / Quantifier	Bid Price	Awarded Bid to
Water Treatment Chemicals			
Quick Lime (Kaw – pebble)	Mississippi Lime Co.	0.06625 / lb	***
	US Lime Co. History of providing a poor quality product	0.06625 / lb	
Quick Lime (Clinton – Powder)	Mississippi Lime Co.	0.06625 / lb	***
	US Lime Co. History of providing a poor quality product	0.06625 / lb	
Sodium Bisulfite	Harcros Chemicals	1.8961 / gal	***
	Brenntag Mid South	1.90 / gal	
	Thatcher Company of Montana	1.984 / gal	
Ferric Chloride	Kemira Water Solutions, Inc.	1.59 / gal	***
	PVS Technologies, Inc.	3.45 / gal	
Sodium Hypochlorite	DPC Industries, Inc.	0.747 / gal	***
	Brenntag Mid South	0.755 / gal	
Polymer (Kaw)	Brenntag Mid South	0.62 / lb	***
	SWE, Inc. dba Southwest Engineers Did not meet bid specifications notes # 7	0.65 / lb	
	Nalco Co.	0.68 / lb	
Polymer (Clinton)	Brenntag Mid South Did not meet bid specifications notes # 7	0.68 / lb	
	Nalco Co.	0.70 / lb	***
	SWE, Inc. dba Southwest Engineers Did not meet bid specifications notes # 7	0.95 / lb	
Calgon WPH 800 PAC	Standard Purification Did not meet bid specifications notes # 9	0.758 / lb	
	Brenntag Mid South	1.395 / lb	***
Carbon Dioxide	EPCO	0.04 / lb	***
Sodium Hexametaphosphate	Carus Corporation	1.067 / lb	***
	Sterling Water Technologys LLC	1.148 / lb	
	Harcros Chemical Inc. Bid of 0.46 / lb was incorrect	1.185 / lb	
	Shannon Chemical Corporation	1.42 / lb	

Sodium Silicofluoride	Brenntag Mid South	0.45 / lb	***
	Harcros Chemical Inc.	1.185 / lb	
Aqua Ammonia	Harcros Chemical Inc.	1.19 / gal	***
	Brenntag Mid South	1.65 / gal	
	Airgas Specialty Products	1.86 / gal	
Aluminum Sulfate – Bulk	Brenntag Mid South	0.3015 / lb	***
	General Chemical Performance Products, LLC	0.3225 / lb	
Phosphate Solution	Sterling Water Technologies Did not meet bid specifications notes # 8	7.98 / gal	
	Shannon Chemical Corporation	9.47 / gal	***
	Brenntag Mid South	12.10 / gal	
Wastewater Treatment Chemicals			
Quick Lime	Mississippi Lime Company	0.06625 / lb	***
Sodium Hypochlorite	DPC Industries, Inc.	0.747 / gal	***
	Brenntag Mid South	0.755 / gal	
Sodium Bisulfite	Harcros Chemicals	1.8961 / gal	***
	Brenntag Mid South	1.90 / gal	
	Thatcher Company of Montana	1.984 / gal	
Ferric Chloride	Kemira Water Solutions, Inc.	1.59 / gal	***
	PVS Technologies, Inc.	1.96 / gal	
Potassium Permanganate	BioSafe Systems LLC - Did not meet bid specifications notes # 11	1.89 / lb	
	DPC Industries, Inc. Did not meet bid specifications notes # 11	2.80 / lb	
	Brenntag Mid South	3.15 / lb	***
	Harcros Chemicals	3.195 / lb	
Tramfloc Anti-Foamer	Tramfloc, Inc.	3.20 / lb	***
Polymer – Actiflo	SWE, Inc. dba Southwest Engineers	2.02 / lb	***
Polymer – Belt Press	Polydyne Inc.	0.98 / lb	***
	SWE, Inc. dba Southwest Engineers	1.22 / lb	
	Consolidated Water Solutions	1.75 / lb	
Ferrous Chloride L.S. # 3	Kemira Water Solutions, Inc.	0.53 / gal	***
Ferrous Chloride L.S. #9	Kemira Water Solutions, Inc.	0.53 / gal	***
Ferrous Chloride L.S. # 46	Kemira Water Solutions, Inc.	0.53 / gal	***