

June 25, 2012

Diane Stoddard Assistant City Manager The City of Lawrence 6 E. 6<sup>th</sup> Street Lawrence, KS 66044

Dear Diane,

We've been in discussions with the City about extending fiber-optic connectivity from the SW corner of the intersection of Oxford and Iowa to the Stratford Water Tower tank.

This connectivity will likely benefit the City of Lawrence water department and other city and county agencies that have telecommunications equipment housed at this site.

We'd like to propose that we provide, (at our sole cost) a run of 2" underground conduit from the intersection of Oxford and Iowa to the City/County facilities at the Stratford tank. In exchange the City of Lawrence will forgive the \$7,200 AP that CWC had planned to refund for 2012 camera services.

As you recall, these camera service were originally provided as a paid service, but were later included in our agreement with the city executed on January 1.

We have been in contact with City staff on this project and plan to use a contractor who is agreeable to both parties. We will pay the contractor directly and the resulting conduit will become the property of the City of Lawrence.

As we move forward, we will look for other opportunities to extend the City's network in parallel to our own.

Sincerely,

Joshua Montgomery

Community Wireless Communications Co.

2321 Ponderosa Drive

P.O. Box 3532

Lawrence, KS 66046 Mo: (785) 840-6155 Fx: (785) 331-2086

joshua.montgomery@civicwifi.com

http://www.civicwifi.com

